

# The “Big 5” (OCEAN) Personality Traits in Practice

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**Course:** *MGT 360*

**Title:** *Management and Organizational Behavior* (3 units)

“The meeting of two personalities is like the contact of two chemical substances; if there is any reaction, both are transformed.”

---*Carl Jung (1875-1961)*

## **Purpose**

The purpose of this document is to help structure the discussion for the video clip from an episode of the TV series “Big Bang Theory” (second season, 2008-2009).

## **Scene setup**

In this popular TV series, two nerdy, but affable friends (“Leonard” and “Sheldon”) are roommates and share an apartment. Leonard (he wears black, horned-rimmed glasses) and Sheldon have two other friends (“Howard” and “Raj”) who have similar personal characteristics. Raj is of Indian heritage. All of the four friends have advanced degrees and all work at a local university (patterned loosely after Pasadena’s own CalTech). An attractive woman named “Penny” also lives in the apartment complex, across the hall from Leonard and Sheldon. Penny is an aspiring actress, and works as a restaurant server. Previously, Leonard and Penny have had a mutual attraction towards each other, but have not consummated their relationship.

In this episode, Leonard’s out-of-town mother (“Beverly”) comes to visit Leonard for a few days. She is a university professor with a Ph.D. in neuroscience. Over time, she interacts with all of the regular characters in the show in one or more ways.

## **Task**

1. This handout contains one page for each of the “Big 5” dimensions that comprised the IPIP/NEO personality profile that you just completed.
2. As you watch the episode, try to identify one or more behaviors from a scene or situation that you feel illustrates one of the thirty facets of the “Big 5” dimensions. For each behavior, identify the character and mark either “high” or “low” on that particular dimension. If you can, try to note the scene/situation and action/dialogue of the behavior as well. You might want to refer to the printout of your completed personality profile as a reference for definitions of various facets.

(roll episode)...

**Openness to Experience** (distinguishes between creative and down-to-earth people)

<b>Facet</b>	<b>Character</b>	<b>Scene/Situation</b>	<b>Action/Dialogue</b>
<i>Imagination</i>			
<i>Artistic Interests</i>			
<i>Emotionality</i>			
<i>Adventurousness</i>			
<i>Intellect</i>			
<i>Liberalism</i>			

**Conscientiousness** (concerns how we control, regulate, and direct our impulses)

<b>Facet</b>	<b>Character</b>	<b>Scene/Situation</b>	<b>Action/Dialogue</b>
<i>Self-Efficacy</i>			
<i>Orderliness</i>			
<i>Dutifulness</i>			
<i>Achievement-Striving</i>			
<i>Self-Discipline</i>			
<i>Cautiousness</i>			

**Extraversion** (describes a person's pronounced engagement with the outside world)

<b>Facet</b>	<b>Character</b>	<b>Scene/Situation</b>	<b>Action/Dialogue</b>
<i>Friendliness</i>			
<i>Gregariousness</i>			
<i>Assertiveness</i>			
<i>Activity-Level</i>			
<i>Excitement-Seeking</i>			
<i>Cheerfulness</i>			

**Agreeableness** (reflects differences in people concerning cooperation/social harmony)

<b>Facet</b>	<b>Character</b>	<b>Scene/Situation</b>	<b>Action/Dialogue</b>
<i>Trust</i>			
<i>Morality</i>			
<i>Altruism</i>			
<i>Cooperation</i>			
<i>Modesty</i>			
<i>Sympathy</i>			

**Neuroticism** (the general tendency in a person to experience negative feelings)

<b>Facet</b>	<b>Character</b>	<b>Scene/Situation</b>	<b>Action/Dialogue</b>
<i>Anxiety</i>			
<i>Anger</i>			
<i>Depression</i>			
<i>Self-Consciousness</i>			
<i>Immoderation</i>			
<i>Vulnerability</i>			